



[NEXT Blog](#)

[Clemson
Spiro
Institute](#)

[Buck Mickel
Center](#)

[Greenville
Chamber of
Commerce](#)

[City of
Greenville](#)

[FastTrac](#)

[Clemson
University
Research
Foundation](#)

[SC Launch!](#)

[Clemson
University
Center for
International
Trade](#)

Welcome to e-news for NEXT

NEXT is the resource collaborative that specializes in developing the region's fast-growth entrepreneurial sector. The mission of NEXT is to create a new culture of entrepreneurship in the region and dramatically increase the number and quality of fast-growth, entrepreneurial companies headquartered in our region. NEXT pursues three key initiatives to achieve its mission: client services to technology-based entrepreneurs; infrastructure; and voice/advocacy.

For additional information, contact Brenda Laakso at 864-239-3711.

▶ EVENT CALENDAR

NEXT Best Practices Forum "Stories From The Trenches". Bob Hughes, Hughes Development Corporation will be our speaker. Monday, October 6, 12:00 – 1:30 p.m., Greenville Chamber Boardroom. RSVP to Ginger McKenzie by 5:00 p.m. Wednesday, October 01, 2008 gmckenzie@greenvillechamber.org.

About the Speaker – Bob Hughes, Hughes Development Corporation

Robert Hughes, Jr. is Chairman of Hughes Development Corporation, a real estate company that develops and manages commercial, residential and industrial real estate in the southeast. Hughes is on the Board of Directors for Artisphere, ETV Endowment of South Carolina, and the Medical University of South Carolina Foundation. He is also Chairman of South Carolina Governor's School for the Arts & Humanities. He earned a B.A. in economics and political science from Duke University and a law degree from the University of South Carolina.

FastTrac NewVenture –Greenville. Meets Tuesdays for 10 sessions, 6:00 - 9:00 p.m. at a future date TBD. [Check the program schedule](#) to view other locations and dates. See course description under NEXT Partner Services and Events.

FastTrac GrowthVenture – Spartanburg. Meets Mondays for 10 sessions at the Spartanburg Community College beginning October 6, 2008, 6:00 - 9:00 p.m. [Register here](#). [Check the program schedule](#) to view other locations and dates. See course description under NEXT Partner Services and Events.

FastTrac TechVenture – Greenville. Meets Thursdays for 10 sessions, 6:00 - 9:00 p.m., at a future date TBD. [Check the program schedule](#) to view other locations and dates. See course description under NEXT Partner Services and Events.

NEXT Best Practices Forum "Leadership". Les Hudson, Queens University of Charlotte, NC will be our Speaker. Monday, November 3, 12:00 – 1:30 p.m., Greenville Chamber Boardroom.

About the Speaker – Les Hudson, Queens University of Charlotte

Les Hudson is Professor of Strategy and the Wayland H. Cato, Jr., Chair in Leadership in the McColl School of Business at Queens University of Charlotte where he teaches Strategic Management, both as a capstone course for seniors and as a strategy course for MBA students.

Dr. Hudson is currently the Presiding Director of American Electric Power Company in Columbus, Ohio, and Chair of its Directors and Corporate Governance Committee and a member of its Audit Committee; a director of American

its Directors and Corporate Governance Committee and a member of its Audit Committee; a director of American National Bankshares and the American National Bank and Trust Company and Chair of its Compensation Committee; a director of Innegrity LLC, and a member of the Advisory Council of Furman University and the President's Advisory Board of Wofford College.

Les earned the Ph. D. degree in Industrial Management at Clemson University after working in industrial operations and corporate management for more than twenty-five years. He served as President, Chairman, and Chief Executive Officer of two textile companies, one listed on the New York Stock Exchange and one privately owned.

Prior to joining the faculty at Queens University, he taught business strategy at Clemson University at both the graduate and undergraduate level. His research interests include competition, manufacturing, leadership, competitive strategy, corporate governance, entrepreneurship, international business, and strategic decisions concerning capacity expansion. He has a B. A. degree in economics from Furman University and a M. B. A. degree from the Moore School, University of South Carolina.

Les combines his practical experience as a manager and executive, his current activities as a director of major public corporations, and his academic background to examine critical issues facing business managers and leaders in today's challenging environments. When teaching, he integrates academic theories and principles with real-world experiences to address current issues and to bring the boardroom into the classroom, an approach that is received enthusiastically by his students.

NEXT PARTNER SERVICES and EVENTS

SC Launch check presentation following the InnoVision Technology Forum "Driving Top Line Growth In A Down Economy: Unlocking the Mystery of Sales and Marketing". 3:00 p.m. - 5:00 p.m., Thursday, October 9th. Topics that will be discussed include: Driving value in your business, Communicating effectively, Measuring Return on Investment, Promoting synergies with sales and marketing, Building a successful sales structure. The panel: Lee Bussell, Chairman, Chernoff-Newman, Columbia; Reed Byrum, Chairman, Byrum Innovation Group, Greenville; Walker McKay, President, StrategicPartner/Sandler Training, Columbia; Chris Beard, Regional Vice President of Sales, Infor Global Solutions.

Presentation of SC Launch investment check to MedProcure, followed by networking session and cocktail reception from 5:00 p.m. – 6:00 p.m. Location for the event is the Poinsett Club, 807 E. Washington Street, Greenville, SC 29601. RSVP to Juli Bradley jabradley@mcnair.net or 864-552-9362 no later than October 6, 2008. Hosted by Byrum Innovation Group. Visit www.innovisionawards.org for more information.

Clemson University Renaissance Center presents Global Issues Briefing - "International Intervention in Humanitarian Crises: Balancing Sovereignty and Human Rights in the Age of Terrorism". 12:00 p.m., Thursday, October 9, 2008. Our featured speaker will be Gillian Martin Sorensen. Gillian Martin Sorensen, formerly the Assistant Secretary-General for External Relations, now Senior Advisor at the United Nations Foundation, is a national advocate on matters related to the United Nations and the United States-United Nations relationship. She also served as Special Adviser for Public Policy where her duties included directing the UN's global Fiftieth Anniversary observances in 1995.

Mrs. Sorensen served for over 12 years as New York City Commissioner for the United Nations and Consular Corps, head of the City's liaison with the world's largest diplomatic community. Her responsibilities included matters related to diplomatic security and immunity, housing and education, and other cultural and business contacts between the host city and over 30,000 diplomats.

Gillian Sorensen is a graduate of Smith College and studied at the Sorbonne. She was a Fellow at the Kennedy School of Government (Institute of Politics) at Harvard University and is a member of the Council on Foreign Relations and a Fellow at the University of Southern California Center on Public Diplomacy. Previously, she served as a Board Member of the Corporation for Public Broadcasting.

Location for the event is The Lazy Goat Restaurant, 170 River Place, Greenville, SC. Cost for lunch is \$15.00. Please register online by October 7th <http://business.clemson.edu/rencenter/RenaissanceCtr.htm>.

UCAN presents Angel Investment Seminar Wednesday, October 15, 2008. This event is FOR INVESTORS ONLY. This full-day seminar provides an overview of the angel investing process, including the details of finding, evaluating, and structuring deals and developing angel-entrepreneur relationships that lead to success. The highly interactive program provides attendees with practical information on best practices in angel investing through a balance of expert presentations, panel discussions and small group case studies. A faculty of experienced angel investors and expert service providers delivers the seminar. Plenty of time is available for meeting other attendees and faculty throughout the day and in an evening cocktail reception. This seminar features local experts in high growth ventures and early stage investing opportunities, including seasoned angel investors with diverse investment experience, tax and legal experts, and angel-financed entrepreneurs. They will be led by Lead Instructor Robert Okabe. Who should attend: Successful entrepreneurs who have exited their businesses and have interest in staying involved in early stage companies; High net-worth individuals with senior business/entrepreneur experience who now have the time and interest in investing in early stage companies; Investors who are interested in learning more about the specifics of angel investing; Entrepreneurial support professionals, university faculty, and policy makers who are preparing their client entrepreneurs for the angel investing process. Register early, as seating is limited. To register, please contact Matt Dunbar, Managing Director of UCAN, at matt@upstateangels.org or by phone, 864-320-1690.

Clemson Renaissance Center Event Clemson University Master Panel of Entrepreneurs. Monday, October 20, 2008. Join us for a special evening with finalists and award recipients of the prestigious Ernst & Young Carolinas Entrepreneur of the Year® competition for 2008. These dynamic entrepreneurs will share their stories with the Upstate entrepreneurial community. Confirmed speakers include: William R. (Bill) Cobb, J.M. Smith Corporation, Spartanburg, SC - Award recipient, Health Services category. JM Smith is a \$2B healthcare and technology solutions company with four operating divisions. They are a market-leading developer of software and technology solutions for pharmacies; Susan Gravely, VIETRI, Inc., Hillsborough, NC, - Finalist, Retail & Consumer Products category. VIETRI works with over 140 artisans throughout Italy and presents their treasures to the world's finest stores and catalogs with a customer base of over 2,000 specialty retailers and better gift stores; Robert (Bob) Hatley, Paragon Commercial Bank, Raleigh, NC - Award recipient, Financial Services category. Paragon was formed in 1999 using a unique concept of a business-only bank whose target clients are small to medium-size companies with revenues from \$5 million to \$50 million; Thomas L. Millner, Remington Arms Company, Inc., Madison, NC - Award recipient, Retail & Consumer Products category. Remington is one of the nation's oldest continuously operating manufacturers and a major domestic firearms producer. Over the past 5 years, the company has expanded its brand and products globally; Patricia Rodgers, Rodgers Builders, Charlotte, NC - Award recipient, Real Estate/Hospitality/Construction category. Rodgers Builders has been in business for 45 years and has grown over 30 percent a year over the last 3 years. The company's major clients include banks, universities, and health care.

Location for event is Gunter Theatre, Peace Center, Greenville, SC 29601. Panel presentation at 5:30 p.m. with reception to follow at 7:15 p.m. There is no cost to attend, but registration is required. [Register Here](#). For more information contact Debbie Allen, 864-656-7235 or spiro@clemson.edu

Clemson University Renaissance Center co-sponsors Wedge the Door Open: More Women in Leadership is Good Business and Smart Politics. Tuesday, October 28th 11:30 a.m. - 1:00 p.m. Our featured guest speaker will be Linda Tarr-Whelan, Demos Distinguished Senior Fellow and Fmr. Ambassador to the UN Commission on the Status of Women. Linda will be speaking on the topic of women in leadership. Location for the event is The Lazy Goat Restaurant. The cost is \$20 per person. Registration for the event must be made in advance at the Rutland Institute Website http://www.clemson.edu/ethics/events/tarr_whelan.php.

This event is being given in conjunction with a talk by Ms Tarr-Whelan on the campus of Clemson University, Monday, October 27th at 6:00 p.m. in the Strom Thurmond Institute. This talk is free and open to public.

About Linda Tarr-Whelan

Ladies Home Journal named her "One of the 50 Most Powerful Women in Washington." She has been a managing director with Tarr-Whelan & Associates, Inc. since 2000. With extensive policy and management experience at the state, national and international level in non-profits and government, Linda is a communicator, strategist, facilitator and management expert.

and management expert.

As CEO and President, she built the Center for Policy Alternatives (CPA) into the leading state progressive policy and leadership center over fourteen years. She initiated and led CPA national policy campaigns and Leadership Institutes for elected leaders and created a decade-long bi-partisan and multi-cultural research and communications initiative, "Women's Voices", and two economic summits regarding the role of women and the economy with the White House in 1997 and at 11 Downing Street Summit in London in 1999.

She was appointed as Ambassador by President Bill Clinton and confirmed by the Senate in 1997 as the US Representative to the UN Commission on the Status of Women. She led international negotiations for the US on women and globalization, development, entrepreneurship, economic and political participation and human rights and served on the President's Advisory Committee on Trade Policy and Negotiations.

Linda was Deputy Assistant to President Jimmy Carter in the White House, director of government relations and chief lobbyist for the National Education Association, the Administrative Director of the New York State Department of Labor, Director of AFSCME - NY and created the AFSCME Public Policy Department.

She has served on numerous boards and commissions, spoken national and internationally and is frequently quoted in the press. She began her career as a nurse and holds a BSN from Johns Hopkins University, an MS from the University of Maryland and an honorary PhD in Public Service from Chatham College.

Linda Tarr-Whelan is currently writing a book on the topic of more women in leadership. Demos is a network for ideas and action based in New York City. Ms. Tarr-Whelan has had a varied career as a nurse, management consultant, advocate, nonprofit leader, communicator, union negotiator and government official at the state, national and international levels.

Event sponsored by: Rutland Institute for Ethics, The Clemson University Renaissance Center, The South Carolina Women's Connection.

Biomedical Entrepreneurship in Upstate South Carolina Friday, November 14th, 2008. Interested in Commercializing Biomedical Technologies? Join us in Greenville for the 4th Annual Program on "Biomedical Entrepreneurship in Upstate South Carolina", a one-day program specifically focused on creating and growing biomedical business opportunities. Now in its fourth year, the meeting has become the annual one stop shop to meet and connect with professionals from across the biomedical, clinical, and regulatory industries as well as venture capitalists, academics, IP lawyers, and technical entrepreneurs. The event is brought to you by CURF (Clemson University Research Foundation) and the Clemson University Department of Bioengineering. Location and Accommodations: The one-day program will be held at the historic Westin Poinsett Hotel in downtown Greenville. Out of town guests [click here](#) for details about accommodations. Please check back for program information. This information will be updated regularly. Registration will begin October 1st, 2008. For more information, contact Dr. Matt Gevaert, Technology Commercialization Officer, BioTechnology and BioMedical Sciences, Clemson University Research Foundation at mrq@clemson.edu.

FastTrac® NewVenture™ FastTrac NewVenture is ground zero for anyone interested in starting a business. An education program created by entrepreneurs for entrepreneurs, FastTrac NewVenture is designed to help you evaluate and perfect your business concept. Taught by seasoned entrepreneurs in your community, FastTrac's hands-on program uses your idea as a case study, giving you an opportunity to "workshop" your venture in a safe and supportive environment. FastTrac NewVenture is a nine-module, 31.5 hour, program. The cost for the NewVenture course is \$195. Register and pay at least 2 weeks in advance to receive a \$50 discount!

FastTrac® GrowthVenture™ What do you get out of FastTrac GrowthVenture? That's easy. Control of your business and your life. Graduates of FastTrac GrowthVenture describe the program as one that encourages entrepreneurs to streamline their business processes, analyze strengths and shortcomings, and achieve more balance in their work and personal lives. By working closely with other entrepreneurs in the intensive, FastTrac GrowthVenture environment, you'll interact with a group of people with whom you can share ideas, strategies, and successes. You'll also hone business skills that you'll use to shape your business for years to come. The cost for the GrowthVenture course is \$295. Register and pay at least 2 weeks in advance to receive a \$50 discount!

FastTrac® TechVenture™ What do you get out of FastTrac TechVenture? That's easy. The tools you need to advance your technology venture to the next stage of business, whether that is seeking your last round of financing before going public, or moving beyond the start-up stage. Graduates of FastTrac TechVenture describe the program as one that encourages technology entrepreneurs to determine the economic feasibility of their business concept, reevaluate the feasibility of the technology, design a business model that matches a personal vision, and create a business plan to communicate the opportunity to investors. The cost for the TechVenture course is \$395. Register and pay at least 2 weeks in advance to receive a \$50 discount!

Downtown Greenville cultural events:

http://www.greatergreenville.com/visitors/events_cal_resultsGG.asp?Start_DateM=06&Start_DateD=15&Start_DateY=2007

► **UPDATES**

PRESS RELEASES

Selah Technologies Invited as Guest Speaker at MIT Enterprise Forum *Topic: Nanotechnology companies leveraging grants to achieve greater success* Greenville, SC, August 27, 2008 - Selah Technologies, an advanced materials manufacturer, announced today that the company has been invited to be a guest speaker at the upcoming MIT Enterprise Forum. The MIT Enterprise Forum is considered the global voice of entrepreneurship. For more than thirty years, Enterprise Forum has been a platform for entrepreneurial networking, inspiration and education. The upcoming forum will be held on September 23, 2008, in Arlington, VA.

"Selah is honored to an invited guest speaker at the upcoming MIT Enterprise Forum. Leveraging federal contracts to fund technology advancement has been a key component of the growth of our business. As part of the entrepreneurial education cycle, we are pleased to participate to share our insights with other entrepreneurs and also learn from their challenges," said Michael Bolick, President and CEO for Selah.

Selah Technologies obtained a worldwide exclusive license in 2006 from Clemson University to develop and commercialize two platform nanotechnologies branded Selah Dots™ and Selah Tubes™. Selah Dots™ are patent-pending carbon based nanoparticles that can be used for various applications, including life sciences, solar cells and anti-counterfeiting, among others. Selah Tubes™, enriched carbon nanotubes with precisely engineered thermal and electronic properties protected under US Patent No. 7,374,685, have a number of applications due to their impressive electrical and thermal conductivity properties.

About the MIT Enterprise Forum

The MIT Enterprise Forum educates entrepreneurs through a series of programs that bring real start-up companies together with experts in marketing, venture capital and business management. Each event focuses on a particular stage in the life cycle of an emerging company, and also on a specific technology. For more information, visit <http://enterpriseforum.mit.edu/>.

About Selah Technologies

Located near Greenville, SC, Selah Technologies, LLC is a privately held advanced materials innovator and manufacturer founded in 2006. Selah's mission is to consistently deliver high quality nanomaterials and nanotechnology enabled products to the global marketplace. For more information, visit ww.selahtechnologies.com.

CONTACT:

Michael Bolick
Michael.Bolick@SelahTechnologies.com
864-630-4034

Equinox Fitness Wins Customer Award for CRM Deployment *Customer Effective, Inc.'s client recognized for sales force automation excellence.* Greenville, SC, Sept. 12, 2008 – Customer Effective, a Microsoft Gold Certified Partner and implementer of Microsoft Dynamics CRM today announced that its client Equinox was awarded the 2008 Gartner & 1to1 Customer Award at the Gartner CRM Summit on Sept. 8, in Washington, D.C. Equinox was recognized as the winning company in the Sales Optimization category, which identifies organizations that have excelled in the use of sales force automation.

"Receiving the Customer Award for outstanding sales optimization demonstrates Equinox's commitment to being a world class sales organization through the impeccable management of our members' experience," said Jeff Grayson, CIO of Equinox Fitness. "We are pleased with the results of our CRM system and honored to be recognized for our achievements."

Gartner, the leader in information technology research and 1to1 Media, the authority in customer strategy, jointly established the Gartner & 1to1 Customer Awards to highlight companies for outstanding strategy, technology and execution in delivering a customer experience that creates value both for the customer and the enterprise.

"Equinox's success indicates the benefits CRM provides to a variety of industries," said Scott Millwood, CEO of Customer Effective. "With Microsoft Dynamics CRM, Equinox enhanced its overall sales efforts with easy-to-use tools that guide sales advisors through qualification steps during the interview process. CRM capabilities coupled with Equinox's commitment to excellent member service have improved its sales environment, benefiting both the company and its members. We are pleased to be a part of their success and excited for their recognition by industry leaders."

About Equinox

Based in New York City, Equinox is a luxury fitness company. Staffing over 5,000 employees throughout 45 clubs, the fitness organization operates in seven states including Boston, Chicago, Los Angeles, Miami, New York, San Francisco, San Mateo, Palo Alto and Washington, D.C.

About Customer Effective

Customer Effective, with headquarters in Greenville, S.C., is a leading innovator in customer interaction solutions based on Microsoft Dynamics Customer Relationship Management (CRM). The company is a Microsoft Gold Certified Partner, CRM Consultant and Solution Implementer having completed hundreds of Microsoft CRM implementations and development projects in financial services, manufacturing, technology, professional services and more. Recipient of several CRM and Microsoft awards, Customer Effective recently received the 2008 Microsoft Dynamics Inner Circle distinction, and was also named to the 2008 Inc. 500 list. For more information, visit www.CustomerEffective.com.

CONTACT:

For Customer Effective, Inc.
Andrew McCaskill
678-781-7210

Selah Technologies Selected for the 10th Anniversary Southeastern BIO Investor Forum *Selah one of sixteen early-stage companies invited to present.* Greenville, SC, September 17, 2008 - Selah Technologies, an advanced materials manufacturer, announced today that the company has been invited to present at the 10th Annual Southeastern BIO (SEBIO) Investor Forum, an event that brings together the Southeast's most promising life sciences venture opportunities with the regional and national venture capital community. The SEBIO Investor Forum will be held on December 4-5, 2008, in Palm Beach, FL.

"The invitation to present at the Southeast's premier life sciences venture capital conference is continued validation of Selah's momentum as we accelerate the commercialization of our platform nanotechnologies. The opportunity to present our story to active and qualified investors will result in invaluable exposure as we strive to fund and grow our business" said Michael Bolick, President and CEO for Selah.

Selah Technologies obtained a worldwide exclusive license in 2006 from Clemson University to develop and commercialize two platform nanotechnologies branded Selah Dots™ and Selah Tubes™. Selah Dots™ are patent-pending carbon based nanoparticles that can be used for various applications, including life sciences, solar cells and anti-counterfeiting, among others. Selah Tubes™, enriched carbon nanotubes with precisely engineered thermal and electronic properties protected under US Patent No. 7,374,685, have a number of applications due to their impressive electrical and thermal conductivity properties.

About SEBIO

SEBIO is a non-profit, public/private partnership formed in 1999 to promote the growth of the life sciences economy in the Southeast, including the Carolinas, Virginia, Tennessee, Alabama, Florida and Georgia. The group seeks to build and maintain a strong coalition of investors, life sciences companies, service providers and state economic

build and maintain a strong coalition of investors, life sciences companies, service providers and state economic development organizations with a vested interest in the growth of biotech companies. For more information, visit www.sebio.org.

About Selah Technologies

Located near Greenville, SC, Selah Technologies, LLC is a privately held advanced materials innovator and manufacturer founded in 2006. Selah's mission is to consistently deliver high quality nanomaterials and nanotechnology enabled products to the global marketplace. For more information, visit ww.selahtechnologies.com.

CONTACT:

Michael Bolick
Michael.Bolick@SelahTechnologies.com
864-630-4034

SCRA'S SC LAUNCH!® Invests \$200,000 in Upstate Start-up Invenca, LLC (Formerly iTography, Charleston, SC, September 23, 2008 – Greer-based Invenca (formerly iTography) received a \$200,000 investment from SCRA's SC Launch! Invenca provides innovative separations technology to analytical labs and industrial and manufacturing organizations. Invenca's products reduce the cost of high-performance liquid chromatography (HPLC) and enable its use for purification. Invenca is headed by Elizabeth Cates, Ph.D., the company's Chief Science and Technology officer.

Dr. Cates and Dr. Brian Morin, CEO of Innegrity LLC, worked together earlier in their careers in a research capacity at Milliken & Company. After forming Innegrity, Morin came across another technology of interest from Clemson University. With this technology he formed iTography and began discussions with Cates. Along with her research focus, she had expertise in product development and marketing – that's how Invenca began.

"The first investment we received from SC Launch of \$50,000 funded lab research, enabling us to keep our staff small and to utilize our time to take the right path," said Cates. "The remaining SC Launch! investment of \$150,000 will allow us to fund more work, plus recruit and fill important, full-time management positions. Cates says she can now expand the company aggressively. "With this SC Launch! investment, we have solidified our business plans and we'll launch our product in 2009," she said.

The initial Invenca product line will have applications in proteomics: the study of proteins and their functions. They are based on small, man-made molecules to treat human disease or relieve symptoms. Cates says that "proteins represent a more sophisticated way to treat disease because they work with existing body processes – treating the body the way it likes best."

"We are pleased that Invenca is the newest SC Launch! portfolio company. Today's event further demonstrates how collaboration among South Carolina businesses and SC university research foundations commercialize important academic research and help strengthen the Knowledge Economy within the state," said Bill Mahoney, SCRA CEO.

The Invenca ceremony was hosted by the *NEXT* Collaborative at The Greenville Chamber of Commerce, and followed the Advantage Greenville Economic Impact Forum. Advantage Greenville is an arm of the Greenville Chamber of Commerce that focuses on enhancing the region's competitive position and increasing per capita income. Bill Gartner of Clemson University, Tim Reed of GoPark Partners and Margin Holdings and Peter Waldschmidt of Gnosco led a discussion among Advantage Greenville members focused on entrepreneurship in the Upstate.

About Invenca

Invenca is a startup company dedicated to reducing the cost of high performance liquid chromatography (HPLC) and to enabling the use of HPLC for purification in markets where it has been previously cost-prohibitive. We intend to do this through the introduction of novel fiber-based HPLC media, based on technology licensed from Clemson University.

About SCRA

SCRA is a global leader in applied research and commercialization services with offices in Anderson, Charleston and Columbia. SCRA collaborates to advance technology. SCRA provides technology-based solutions with assured outcomes on behalf of industry, government, and research universities like

Clemson University, the University of South Carolina and the Medical University of South Carolina. (www.scra.org)

About SC Launch!

SC Launch!, an SCRA collaboration, assists entrepreneurial start-up companies with up-front counseling, seed funding, and access to a powerful resource network. The SC Launch! mission is to help generate knowledge economy jobs in South Carolina, enhance the state's quality of life and provide opportunity for all South Carolinians in the new economy. For more information please visit www.sclaunch.org. SC Launch! is a trademark of SC Launch!, Inc. SCRA is a registered trademark of SCRA.

About NEXT Greenville

NEXT is the portal to entrepreneurial support organizations serving high impact technology ventures in the Upstate. (www.nextgreenville.com)

MIT DVD BROADCASTS AVAILABLE FOR CHECK-OUT

Are You Ready for IPO? Strategies and Steps for How and When to Take Your Company Public, January 24, 2008

Enterprising Georgia Energy, Security & the Economy, October 24, 2007

Entrepreneurship: Success, Failure, Greatness A Fireside Chat with Ann Winblad and Jason Pontin
September. 27, 2007

A.B.L.E. Tech: Achieving Better Life Experiences for People with Injury, Disability and Aging Challenges Through
21st Century Technologies, June 6, 2007

Financial Markets: Outlook 2007 moderated by Liz Claman, CNBC, January 25, 2007

A Very Special Evening with Geoffrey Moore, November 15, 2006

Angel Groups in Action: Funding Early Stage Innovation, June 1, 2005

Forecasting Markets: The Capital Update for 2006, January 26, 2005

The dvd's can be checked out for 2 weeks. Please contact Ginger McKenzie gmckenzie@greenvillechamber.org if you are interested. You will need to pick them up from, and return to, the Chamber

For more information on the services of NEXT partner organizations, visit: NEXTGreenville.com

You received this email because you have expressed interest in NEXT, please join us and get involved

This email was sent by: **NEXT**
24 Cleveland Street Greenville, SC, 29601, USA