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Welcome to e-news for NEXT

NEXT is the resource collaborative that specializes in developing the region's fast-growth entrepreneurial sector. The mission of NEXT is to create a new culture of entrepreneurship in the region and dramatically increase the number and quality of fast-growth, entrepreneurial companies headquartered in our region. NEXT pursues three key initiatives to achieve its mission: client services to technology-based entrepreneurs; infrastructure; and voice/advocacy.

For additional information, contact Brenda Laakso at 864-239-3711.

▶ UPDATES

NEXT MEMBER NEWS

PropertyBoss Solutions, LLC Office Expansion Project

August 9, 2007, Greenville, SC – PropertyBoss Solutions, LLC, is expanding their home office due to growth in number of clients and property management software sales. The expansion project will double the size of their current offices and is designed to support additional staff for Sales, Development, and Support services.

The project is scheduled for completion by the end of July. The mailing address will not be affected; it will remain 403 Woods Lake Road, Suite 208, in Greenville, South Carolina, 29607-2752.

PropertyBoss Solutions delivers advanced technology and services designed specifically for the real estate property management industry. The company's property management software, PropertyBoss, provides a Windows-based application that enables the effective management of ownership interests, asset enhancements, and residents' needs.

The company delivers a broad spectrum of technology-based products and services to the real estate industry, specifically residential, single family, multi-family, condo/co-op, university and military housing. For more information about PropertyBoss and its technology solutions, visit www.propertyboss.com.

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▶ EVENT CALENDAR

NEXT Best Practices Forum *Recruiting Employees - Before they say Yes (security checks, assessments, sources, ads, interviewing)* Guest experts for this topic include Susan Lill of Align HR Services and Beth Beard, of FGP Technology (FGP - Find Great People). By invitation only. Monday, Sept. 10, 12:00 p.m. -1:30 p.m. at the Greenville Chamber Board room. Please RSVP by contacting Ginger McKenzie at 239-3708 or by email: gmckenzie@greenvillechamber.org

NEXT Sales Workshop with Bill Caskey Bill Caskey will conduct a half day workshop overviewing his sales methodology/process, at the Greenville Chamber in the Board Room. For more information on Bill Caskey and the programs, click on the following: <http://www.caskeytraining.com/billcaskey.html>. This event is at no charge to attendees. This event is open to *NEXT* entrepreneurs and their respective key business development professionals. Monday, September 17, from 8:30 - 12:30. Please RSVP to Ginger McKenzie by Thursday, September 13, at gmckenzie@greenvillechamber.org.

NEXT Best Practices Forum *Managing a sales force* By invitation only. Monday, October 1, 12:00 – 1:30 p.m., on the top floor of the The Lazy Goat at Riverplace. Please RSVP by Wednesday, September 26, contacting Ginger McKenzie at 239-3708 or by email: gmckenzie@greenvillechamber.org

NEXT VIP Reception *NEXT* will hold a reception to launch a new *NEXT* initiative. *NEXT* entrepreneurs are invited to attend at no charge. Joining us will be community and business leaders from throughout South Carolina. By invitation only. Thursday, October 4th, from 5:00 - 7:00 p.m. at High Cotton, 550 South Main Street, Greenville. Please RSVP by contacting Ginger McKenzie at 239-3708 or by email: gmckenzie@greenvillechamber.org

FastTrac® TechVenture™ What do you get out of FastTrac TechVenture? That's easy. The tools you need to advance your technology venture to the next stage of business, whether that is seeking your last round of financing before going public, or moving beyond the start-up stage. Graduates of FastTrac TechVenture describe the program as one that encourages technology entrepreneurs to determine the economic feasibility of their business concept, reevaluate the feasibility of the technology, design a business model that matches a personal vision, and create a business plan to communicate the opportunity to investors. **FastTrac TechVenture - Greenville** facilitated by Greg Hillman, greg.hillman@gsatc.org. Meets Tuesdays for 10 sessions beginning September 11, 2007, 6:00 - 9:00 p.m., The Innovate Building, 148 River Street, Greenville, SC. [Register here](#). [Check the program schedule](#) to view other locations and dates.

FastTrac® NewVenture™ FastTrac NewVenture is ground zero for anyone interested in starting a business. An education program created by entrepreneurs for entrepreneurs, FastTrac NewVenture is designed to help you evaluate and perfect your business concept. Taught by seasoned entrepreneurs in your community, FastTrac's hands-on program uses your idea as a case study, giving you an opportunity to "workshop" your venture in a safe and supportive environment. FastTrac NewVenture is a nine-module, 31.5 hour, program. **FastTrac NewVenture – Greer**. Meets Tuesdays for 10 sessions beginning September 11, 2007, 6:00 - 9:00 p.m. [Register here](#). [Check the program schedule](#) to view other locations and dates.

FastTrac® GrowthVenture™ What do you get out of FastTrac GrowthVenture? That's easy. Control of your business and your life. Graduates of FastTrac GrowthVenture describe the program as one that encourages entrepreneurs to streamline their business processes, analyze strengths and shortcomings, and achieve more balance in their work and personal lives. By working closely with other entrepreneurs in the intensive, FastTrac GrowthVenture environment, you'll interact with a group of people with whom you can share ideas, strategies, and successes. You'll also hone business skills that you'll use to shape your business for years to come. **FastTrac GrowthVenture – Greenville**. Meets Thursdays for 10 sessions beginning September 13, 2007, 6:00 - 9:00 p.m. [Register here](#). [Check the program schedule](#) to view other locations and dates.

NEXT PARTNER SERVICES and EVENTS

Downtown Greenville cultural events:

http://www.greatergreenville.com/visitors/events_cal_resultsGG.asp?Start_DateM=06&Start_DateD=15&Start_DateY=2007

For more information on the services of NEXT partner organizations, visit: NEXTGreenville.com

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